B DESIGN

TRADE PROGRAM

Design & Build Partners

For interior designers, architects, builders and remodelers in Colorado

European kitchens · closets · wall surfaces · stretch ceilings · lighting
Denver showroom · 777 Santa Fe Drive, Denver, CO 80204



North Denver · Walnut kitchen with twin waterfall islands

WHO IT’S FOR

One partner from the first drawing to the final installation

You design and build Colorado’s most considered homes. We supply and install the European interiors inside them — kitchens, closets, vanities, wall surfaces, stretch ceilings, shades and lighting — through one team in Denver, so your project has one contact and one schedule.

- INTERIOR DESIGNERS
- ARCHITECTS
- CUSTOM HOME BUILDERS
- REMODELERS & GENERAL CONTRACTORS



Castle Pines · Kitchen with backlit glass uppers

CHALLENGES & SOLUTIONS

What gets in your way — and what we do about it

THE CHALLENGE

Too many vendors for one room

Cabinets, closets, wall panels, ceilings, lighting and shades each come from a different supplier with a different schedule.

HOW WE SOLVE IT

One partner for all of it: cabinetry, closets, vanities, wall surfaces, NEWMAT stretch ceilings, Somfy shades and Italian lighting.

THE CHALLENGE

Slow drawings stall client decisions

Clients can’t commit to what they can’t see, and waiting weeks for drawings pushes the whole job.

HOW WE SOLVE IT

Drawings and renderings for your client presentations, typically delivered in 2–3 weeks.

THE CHALLENGE

Retail pricing squeezes your margin

Specifying premium European product at retail leaves little room in your budget or fee.

HOW WE SOLVE IT

Trade pricing of up to 15% off eligible products, confirmed with your trade specialist for each project.

CHALLENGES & SOLUTIONS

More of what we take off your plate

THE CHALLENGE

Installation quality reflects on you

When a subcontractor gets a European product wrong, it’s your name on the project.

HOW WE SOLVE IT

Installation by the B Design team that designed and supplied the product.

THE CHALLENGE

Clients need to see and touch finishes

Photos and swatches rarely close a decision on lacquer, veneer or stone.

HOW WE SOLVE IT

Material samples plus private showroom appointments at 777 Santa Fe Drive for you and your clients.

THE CHALLENGE

Suppliers who go around you

Some vendors build a direct line to your client once they meet them.

HOW WE SOLVE IT

Your client stays your client. We work through you, not around you.

WHAT YOU RECEIVE

Up to 15%

trade pricing on eligible products

Pricing and terms are confirmed with your B Design trade specialist for each project.

Trade pricing

Up to 15% off eligible cabinetry, closets, wall surfaces, ceilings and lighting.

Drawings & renderings

For client presentations, typically in 2–3 weeks.

Installation

Installed by the B Design team.

A dedicated contact

One B Design contact for quotes, sourcing and scheduling.

Samples & showroom

Finish samples and private appointments at our Denver showroom.

Your client stays yours

We support your relationship and your brand.

ONE PARTNER

Everything inside the room, from one Denver team

01

Kitchen cabinetry

Made in Italy and Germany, plus a Colorado-made line with Italian, Austrian and German hardware and surfaces

02

Closets & wardrobes

Walk-in closets, wardrobes and storage walls

03

Bathroom vanities

Floating and furniture-style vanities and storage

04

Wall surfaces

SIBU and Tecnografica panels, Italian wallpaper, stone and decorative surfaces

05

Stretch ceilings

NEWMAT stretch and translucent backlit ceilings

06

Shades & lighting

Somfy motorized shades and Italian lighting

HOW IT WORKS

Four steps from application to installation

01

Apply online

The application takes about two minutes.

02

Application review

A trade specialist reviews it and contacts you with trade pricing details.

03

Design & present

Share the plans. We return drawings and renderings, typically in 2–3 weeks.

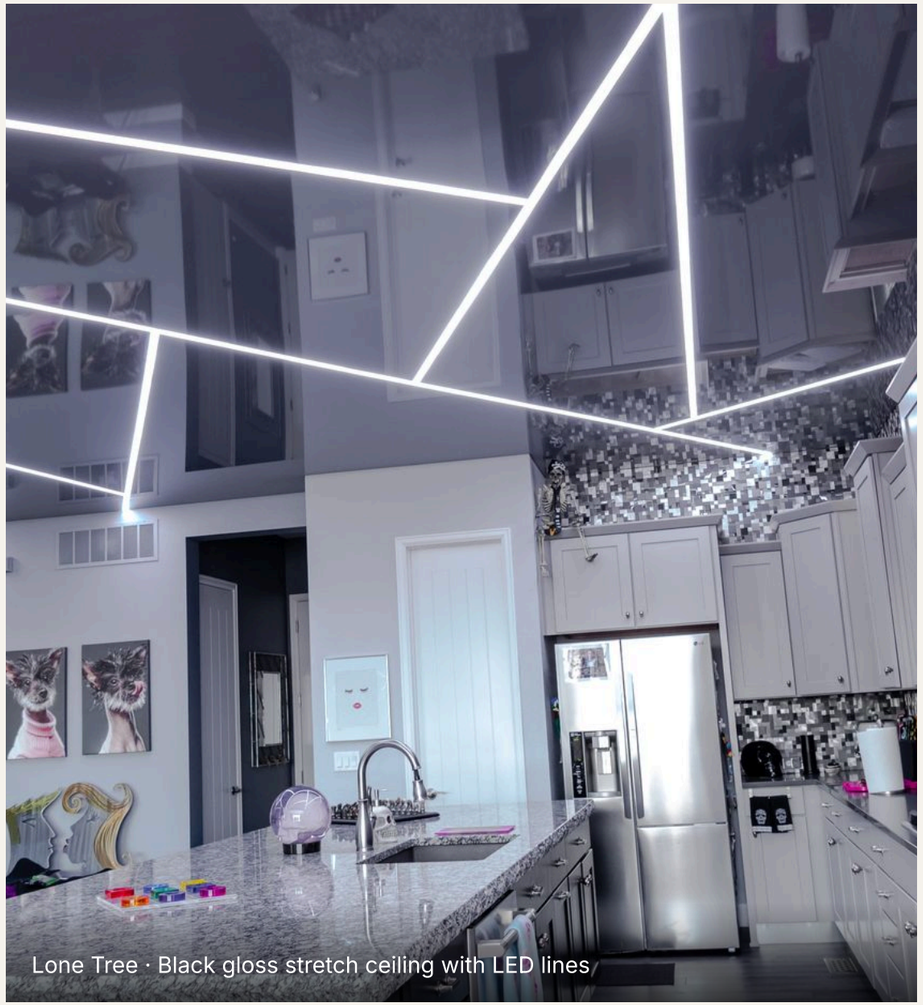
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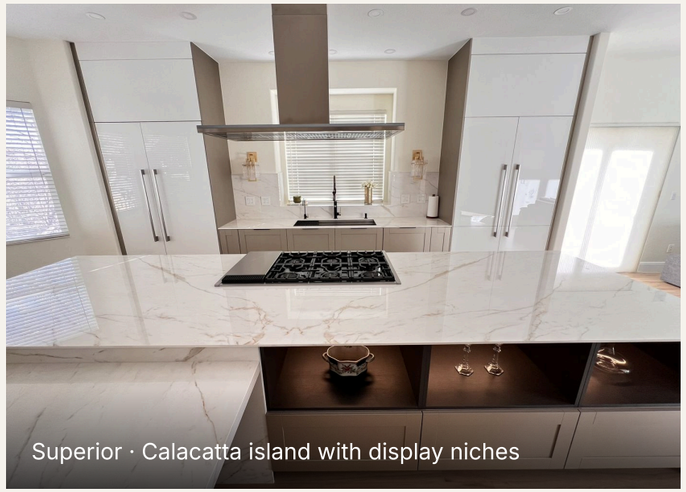
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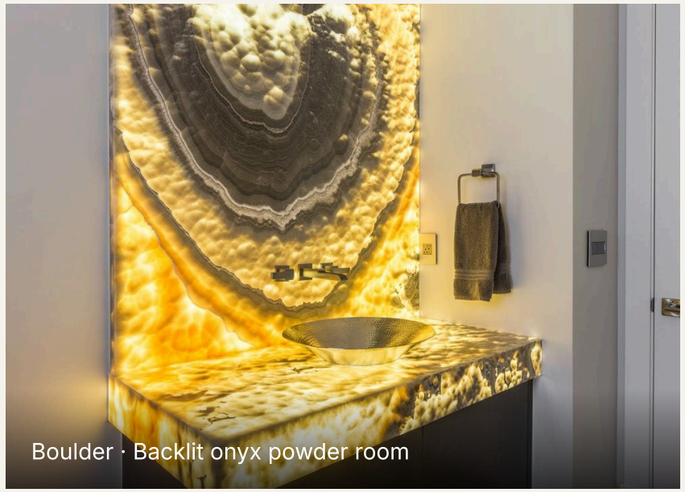
We order, deliver and install on your schedule.

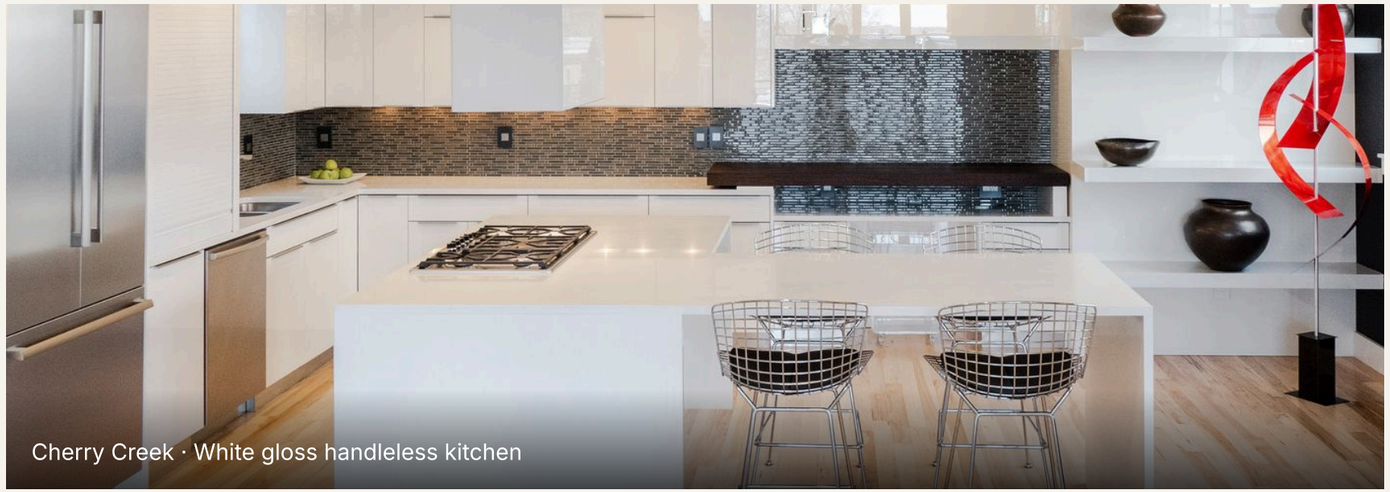
RECENT WORK IN COLORADO

Designed, supplied and installed by B Design


Lone Tree · Black gloss stretch ceiling with LED lines


Superior · Calacatta island with display niches


Boulder · Backlit onyx powder room


Cherry Creek · White gloss handleless kitchen

B DESIGN

APPLY NOW

Become a Design & Build Partner

APPLY ONLINE	b-design-llc.com/builder-designers-architects
CALL	720-740-1811
SHOWROOM	777 Santa Fe Drive, Denver, CO 80204 Visits by appointment
WEBSITE	www.b-design-llc.com/trade-programs

APPLY IN ABOUT TWO MINUTES

WHAT CLIENTS SAY

“I have been working with Gregory over the past year on a new house build. He has been incredibly responsive to all correspondence. His recommendations, balancing quality with budget, has been invaluable.”

CORY, GOOGLE REVIEW

Rated 4.9 from 49 reviews on Google.